Reward Points, Royalty points

POS & Sales · https://spos.pk/docs/reward-points-royalty-points/

Reward points, also called royalty points, are points customers earn when they shop with you and can later use as a discount. Smart POS tracks the points on each customer's account automatically, so loyal customers are rewarded without any manual record keeping.

Reward points, royalty points

1. Go to the reward points or royalty settings in Smart POS and turn the feature on.
2. Set how many points a customer earns for each rupee spent, and how much each point is worth when it is used.
3. At the POS screen, select the customer before completing the sale, so the points are added to the right account.
4. When a customer has enough points, offer to use them as a discount on their next sale and confirm the points balance on the receipt.
5. Check a customer's points balance in their contact record whenever they ask, and set a minimum amount before points can be used if you need one.

Tip: Tell customers their points balance at the till, so they know how close they are to a reward and keep coming back.